



LASER PRINTERS

The Evolution of Printing Solutions



	<i>Kyocera Mita</i>	<i>HP</i>	<i>Xerox</i>
Model	FS-C5030N	CP4005n	6300N
Educational Pricing	\$2,625.00	\$999.00	\$1,299.00
Print Volume per Month	2,000	2,000	2,000
Length of Term	60	60	60
Number of Units	1	1	1
Toner Cost - Black	\$72.00	\$161.99	\$79.99
Toner Cost - Cyan	\$109.00	\$239.99	\$199.99
Toner Cost - Magenta	\$109.00	\$239.99	\$199.99
Toner Cost - Yellow	\$109.00	\$239.99	\$199.99
Toner Yield - Black	8000	7500	7000
Toner Yield -Cyan	8000	7500	7000
Toner Yield - Magenta	8000	7500	7000
Toner Yield - Yellow	8000	7500	7000
End of Term Print Volume	120,000	120,000	120,000
CPP - Unit	\$0.0219	\$0.0083	\$0.0108
CPP - Toner	\$0.05	\$0.12	\$0.10
Term Toner Cost	\$5,985.00	\$14,111.36	\$11,656.46
Total Cost Per Print	\$0.07	\$0.13	\$0.11
<i>TCO per Unit</i>	\$8,610.00	\$15,110.36	\$12,955.46
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<i>ECOSYS Savings</i>		43.02%	33.54%

